

1987 Logo

The Lamb



Foundation



*Celebrating 25 Years*



2012 Logo



# 2012 Annual Report

*"Truly I say unto you, to the extent that you have done these things unto one of the least of my brothers, you have done it unto me" Matthew 25:40*

[www.LambPA.com](http://www.LambPA.com)



*Donna & Dan with  
State Representative, Kate Harper*

## *Our Mission*

The Lamb Foundation provides affordable housing and support services to senior citizens and adult individuals with mental, physical, and developmental disabilities who would otherwise be homeless.

We are a tax exempt, nonprofit organization that depends on grants and donations to continue our mission of providing safe, attractive housing for senior citizens and disabled adults. We do not receive government funding.

## NO TIME TO REST ON OUR LAURELS

I woke up September 7, 2012, fully realizing that it was Lamb Foundation's 25th Anniversary. My mind wandered off in two directions: First, We should absolutely do something to celebrate; and Secondly, How in the world did we get this far? Most of all, I was amazed that we are still here; and more than surviving – We were thriving!

Board Members, Staff Members, Lamb Supporters and friends were all saying the same thing: that we should have a banquet, or a picnic, or a fundraising event, or at least send out a press release declaring our reason for applause. But, none of those ideas sat well in my spirit. I felt conflicted about spending money to celebrate ourselves when we make yearly appeals to our supporters for donations for Lamb's mission. And where would we find the time to plan a self-congratulatory event when there was so much work to do at Lamb every day? The discussion came to a screeching halt when one staff member said, "But we just have to do something to mark Lamb's 25 years of service." No, we don't.

Unlike many other non-profit agencies in our area, we have not cut back on our housing and service programs, frozen salaries, laid off staff, or been forced to sell assets. Lamb Foundation has enjoyed stable annual growth for twenty-five years. We've endured many trials and tribulations along the way, but never once were we held back – Praise be to God!

*An executive decision was made to celebrate 25 years of service by simply staying the course.* In Galatians 6:9, the Apostle Paul writes, "And let us not grow weary in well doing, for in due season we shall reap, if we faint not." Each day at Lamb Foundation it becomes self-evident that with so much work to do, there is no time to celebrate. We will celebrate Lamb Foundation each day with a renewed spirit and attitude toward our service. We will make each day count, and not count the years. But most of all, we will count improved lives and friends we have made along the way.

As we move forward into the next twenty-five years, we cling to the promise found in Jeremiah 29:11, "For I know the plans I have for you," declares the Lord. "Plans to prosper you and not to harm you; Plans to give you Hope and a Future."



**Donna L. Mengel**  
Lamb Foundation Founder and Director



**1987**

Throughout this Annual Report will be small cameo framed pictures of our residents. Like many of our residents, some are old, some are new; but all are unique. Behind each resident is a life full with friends, activities and a homelife that make up The Lamb Foundation.

## 25 Years has come and gone.

### WHERE DID THE TIME GO?

This mystery of time is best explained in Ecclesiastes 3:1-8: "There is an occasion for everything, and a time for every activity under heaven: a time to give birth and a time to die; ... a time for war and a time for peace."

Whether it was the activity of marriage, child-rearing, community service, church, home building, or fielding new applicants or employees, it took 25 years to get to where we are today. Each day has been a day of challenges and blessings with no regrets.

During their courtship, Donna Mengel and Dan O'Connell knew their marriage would be intertwined with their family, church and their community. Donna's wedding ring was designed by Dan with three concentric gold hearts around a diamond cross. The diamond cross represented the couple's Faith in Christ, while the concentric gold hearts represented their marriage, their family and community service. Dan and Donna were married in July, 1987. After a four day honeymoon, they returned home and immediately began framing out a model for housing the homeless to be called Lamb Foundation. Donna was still a senior at Temple University working on her senior project when an overwhelming conviction for homeless women spurred her to start Lamb. In 1987, Lamb Foundation was incorporated as a non-profit charity. They opened doors to take three elderly disabled women into their home through the Domiciliary Care Program of the Department of Aging and Adult Services of Montgomery County.



The number of residents quickly grew by word of mouth from Three to Five, to Nine, to Thirteen - and so on. In 1989 Donna was pregnant with Daniel, Jr., and Lamb hired its first employee to assist Donna with the residential work of the program. In 1991 Donna was elected to the North Penn School Board, and was

a board member of the local Chamber of Commerce. Dan was elected to the North Wales Borough Council, and both Donna and Dan were significantly active in their Church with their growing family. They spoke out and advocated freely in their church, civic and social circles regarding the need for affordable housing for the elderly and the disabled. Lamb Foundation completely took over their first marital home, and Donna and Dan purchased another home for their family two blocks away. They remained committed to keeping Lamb and their family in North Wales.

As Lamb was growing, Donna and Dan's immediate family was growing also. Dan, Jr. was born into Lamb, and quickly became a favorite among the residents. From the day he was brought home from the hospital, and all the residents wanted to hold him, to the day he left for the US Marine Corps, and all the residents wanted to hug him, he remained their favorite among the children. He joined the three older children, Brick, Dane and Fawn, as the four natural children along with their oldest brother, Bob, who had been adopted. Bruin and Blue were born to unwed mothers who had been placed into residence at Lamb without disclosing their pregnancy. Both



boys were adopted by Donna and Dan, who confronted the choice of putting their family's Pro-Life beliefs into action or turning a blind eye to various social workers, advocacy workers and others who encouraged these two mothers to end their pregnancies. In 2007 Donna and Dan took a fateful church mission trip to Liberia, Africa. They became overwrought by the despair of many orphans in war-torn Liberia. They adopted 7 of the children with whom they had worked while there: Ammah, Maude, Felecia, Blessing, Yayou, Joseph and Amogeshe. Although these adoptions were started in 2007, the final two children did not arrive through Immigration onto American soil until October, 2011. Had it not been for the progressive and time-consuming business of Lamb, waiting for these children to arrive would have been unbearable. All fourteen Mengel O'Connell children have developed an appreciation and respect for the mission heart needed for doing the work of caregivers at Lamb. Most especially, their African children, as former orphans of war, realize the benefit of having a home when all natural family ties are gone - the worst kind of homelessness.



In 1996 Donna was elected President of the North Penn School Board and Dan served as President of the North Wales Borough Council. Lamb continued growing. The model Donna had developed in the first Lamb home was replicated and refined as each additional home was established. From inception, despite conventional advice to the contrary, Donna made the wise decision not to seek or accept government funding or contracts for Lamb homes. She also created entrepreneurial projects within Lamb's mission to augment and fund the housing program. In 1989 the Sweet Repeats Thrift Shop was opened. Today this thrift shop generates vitally needed revenues, provides a source of housewares and furnishings for the homes, much needed clothing for the residents and has expanded its sales of almost new clothing and goods internationally, through Sweet E Repeats, Lamb's eBay store and Sweet Repeats Etsy eStore. This same entrepreneurial spirit and creativity launched other Lamb programs such as Travel Adventures and Getaways, Ewes Mews Clubhouse, Ewe Work Vocational program and the health initiatives for residents and staff called Healthier Ewe.

In its first 25 years of trials, tribulations and triumphs, Lamb Foundation has designed a sustainable model of housing for independent disabled adults, within single family dwellings, in vibrant and supportive communities.

## Opportunity for a Full Life

Life at Lamb means more than just housing. Lamb means home. We provide opportunities for a full, meaningful life, with social and recreational activities, individual support services that vary from resident to resident, access and encouragement for worship and an active spiritual life, and a comfortable home life with other residents that quickly become friends and family.

### Affordable Housing

Our home units are fully furnished and pleasantly decorated. At the very least, each home unit features a full kitchen, bathroom, and living room, along with single and double bedrooms. Our home units are available as permanent housing, although occasionally some residents rejoin and relocate with family or move to the next level of care, such as medical or nursing facilities, which Lamb Foundation does not provide.

Residents find Lamb Foundation homes affordable because their residency is based upon an agreed ability for them to pay. The monthly residential program fee may include utilities, housekeeping, telephone, cable, and various support services, such as local transportation as it can be arranged, health care coordination, counseling, and legal services. Arrangements for meals and special dietary needs vary from person to person.

### Quality of Life

Residents have the opportunity and encouragement to participate in a full spectrum of appropriate activities to meet their needs. Physical needs are met with quality housing, meal preparation, and individual access to food through our Cornucopia Cupboard; clothing and shopping wishes are met through Sweet Repeats Thrift Shop; and health care coordination and advocacy are provided upon request.

Emotional needs are addressed through the building of peer relationships within each home, the forging of trust with Lamb Foundation staff, itinerant counseling services, legal support when needed, and referrals to appropriate mental health care agencies. The Lamb Foundation is very sensitive to the spiritual needs of its residents, and encourages a variety of spiritual resources including but not limited to faith-encouraged counseling, comfort in times of loss, Bible studies, chaplain services, joining in local community outreach programs (especially those designed for the disabled), and the freedom to worship in community churches of each resident's choice.

### Support Services

Lamb often provides additional support services to residents that they probably wouldn't receive in a government-funded housing program. Some of the additional support services residents may elect include:

- Transportation, companionship, and chaperoning to local doctor appointments,
- Legal services through our General Counsel,
- Weekly housekeeping and laundry services,
- Medication management,
- Guardian and representative payee duty services
- A full range of social and recreational activities.

*Celebrating 25 Years*



### Comfortable Home Life

Lamb Foundation homes are more than clean, safe, staffed, and well-managed. We strive for the healthiest milieu possible when selecting and matching residents for each household, and we encourage our residents to consider their home as a family of friends. Lamb Foundation takes very seriously the Pennsylvania legislative requirement to provide the "least restrictive environment" for each of its residents. We want residents to be as independent as possible, to access their community completely, and to reach for their own optimal level of independence.



# Saluting Our Veterans



Lamb Foundation provides supportive living arrangements for disabled adults from all walks of life who attempt to live at their optimum level of ability each and every day – some days better than others. For our 25th year we want to salute the twenty-one (21) military Veterans currently living at Lamb Foundation, as well as the scores of Veterans who have spanned the 25 years of our existence. Our military Veterans alumni boast participation in all U.S. branches of military service – Army, Navy, Air Force, Marines and Coast Guard. We have been honored to provide residency to each and every one of them – from a WWII Pearl Harbor survivor to numerous Purple Heart recipients to a Marine Special Forces Reconnaissance Expert.



The human life stories among all residents at Lamb Foundation have made an intricately beautiful quilt when pieced together and shared from person to staff and home to home. These stories take on brilliant embellishments when the military experiences of our Veterans are added. Our military Veterans span many wars – World War II, Korea, Vietnam, the Gulf Wars and the current conflicts in the Middle East.

Two years ago, some of our residents participated in a documentary film by “Criminal Minds” film editor Nina Gilberti called “When Jane and Johnnie Come Marching Homeless.” The documentary delves into the issues of homelessness and post traumatic stress disorder (PTSD) – two very real issues to most of our Veterans. This documentary is due to be released later in 2013.



Some of our Veterans were drafted. Some of them enlisted. But as we review the 25 years of service that Lamb Foundation has provided to the community, it pales in comparison to the willingness of our Veterans to serve and to pay the ultimate price as soldiers.

Gentlemen, we thank you and salute you.

“When Jane and Johnnie Come Marching Homeless.” by Nina Gilberti



## Staff Loyalty and Longevity

Founder and Director Donna Mengel is Lamb Foundation's only administrator, and she has not drawn a salary since the Lamb Foundation was established in September, 1987. For their hard work and commitment, our employees are paid above-average wages compared to their counterparts in social service and government agencies. This promotes a strong staff culture.

### Home Away from Home

Each Lamb Foundation home is like the staff member's home away from home. Our staff members bring to their Lamb Foundation jobs the same skills and standards that they apply to their own homes. The residents become their second family. Most staff share with the residents their lives, their children and pets, and their family photos and histories. Staff often invite residents to their homes for family gatherings such as picnics, graduations, and weddings. In many cases, our staff and residents are similar in age, backgrounds, and education, making it easy to build fast friendships.

### Excellent Staff Retention

The Lamb Foundation experiences little to no employee turnover. As a result, we only have new staff members when we create new positions to accommodate our growth.

Cross-trained staff is another valuable asset of the Lamb Foundation. Although employees are responsible for their individual homes, they are frequently trained to work at homes across Lamb campuses so that they are familiar with all residents in the case of an emergency. Our homes are fairly close together, so staff members are able to help each other without hesitation—they are good neighbors and dedicated co-workers.

Finally, each Lamb Foundation staff member knows to expect the unexpected. Whether planting flowers, baking brownies, making beds, or responding to an emergency, life at Lamb Foundation is like life anywhere. Our staff understand that they are to respond to situations arising on their shift as they would if it were their personal family or their personal home. Staff serve our Lamb Foundation residents as they serve their own families.



### Bill Rudolph - Chaplain

Chaplain Bill Rudolph and Lamb Foundation Director Donna Mengel were schoolmates at North Penn High School back in the early 70's and have remained friends to this day. In 1991 Donna asked Chaplain "Pastor Bill" to come on board and to help with the nurturing of the growing number of Lamb residents.

Pastor Bill is a graduate of Gwynedd Mercy College with a BS degree in Business, Reformed Episcopal Seminary, Philadelphia with a Masters in Divinity and Post Graduate Studies in Counseling from Westminster Seminary in Philadelphia.

The job description of a Chaplain has no shape, size or boundaries - for wherever human need, hurt and despair can be found, therein lies the "job". Pastor Bill has gone beyond visiting the sick, praying with the hurting, chaperoning residents to doctor appointments and from time to time, providing the service at a funeral. Pastor Bill is hands on with cooking, recreational participation and leading / teaching Bible Study groups and Lamb church programs.

During 2012 it became evident that Donna Mengel needed more "grout between the administrative tiles" of Lamb Foundation with interviewing prospective residents, fielding calls between families, advocates and professional support personnel and the general duties and emergencies that require immediate attention throughout any given day. Pastor Bill has been a most reliable assistant to the Administrator for the past year along with his calling to Lamb's Chaplaincy.

Pastor Bill remains committed to Lamb Foundation and to putting his shoulder to the work of evangelism, nurture and guidance in an organization, like Lamb Foundation, where Christian values are upheld. From a resident population in single digits in 1987 to 266 residents in 2012, Pastor Bill has remained Faithful and True and still is willing to go wherever the Lord leads him.



## Lamb Travel Adventures and Getaways



In 1993, Donna and Dan purchased a 3 bedroom cottage in the old Sunday School Community of Camp Oaks in Milford, Bucks County, Pennsylvania, located about 45 minutes from North Wales. It was a quick getaway for family weekends, but close enough to get back in case Donna and Dan were needed at Lamb Foundation. From time to time Donna and Dan would invite van loads of Lamb Foundation residents to come up to the cottages to spend the day swimming, fishing, boating, hiking or just resting while watching for birds and various wildlife in the woods.

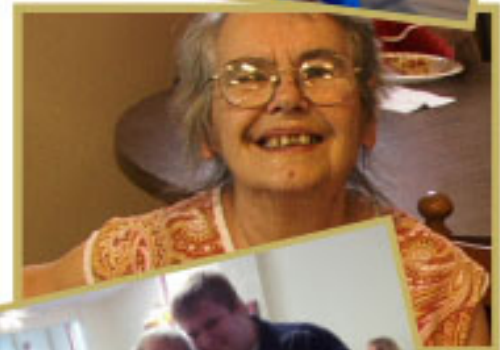
It was out of these idyllic weekend getaways that day destination road trips were designed. At the request of many residents, "Lamb Camp" began with a full 5-day program of overnight stays at Camp Oaks with Donna and Dan. Out of the area field trips were planned and taken, and residents would return to Camp Oaks for early evening camp fires, board games, stories, "s'mores" and hanging out. The only costs for Lamb Camp were field trip tickets and entry fees and meals eaten out while on the road. There was never any charge for residents to be guests of Donna and Dan at Camp Oaks.

Lamb Camp originally operated one week per month in June, July and August. <sup>Saying</sup> ups for Lamb Camp were so great that Lamb quickly added a fourth week in September. Unfortunately, Lamb Foundation still had to keep a waiting list of residents who were waiting for an opening in trip availability.

Lamb Foundation's Travel Adventures and Getaways program to accommodate the zeal of the residents for getting out into the community and beyond, opened in 2009. Instead of week long, overnight camping and day destination trips, a travel brochure for 12 trips was offered utilizing luxury motor coaches from Hagey Tours and Perkiomen Tours, two local Tour Companies who were both friends of Lamb Foundation. Projecting ahead to 2014, Lamb Foundation will be offering a full year of Travel Adventures from January through December with 18-20 destinations from which residents and family members may choose. Extended overnight trips to out of state destinations such as Williamsburg, VA, Niagara Falls, NY, Cape Cod, MA, and Discovery Cove, FL, are being planned.

The Travel Adventures and Getaway program has developed in response to resident and family encouragement. Expenses for the program are met through competitive bidding, fund raising, trip sponsors, scholarships and payments made by family members and residents themselves.

We are always looking for great ideas for day destination trips that would be of interest to our residents to work into our Travel Adventures and Getaway itinerary.



# Resident by Resident, Prayer by Prayer, and Year by Year

Lamb Foundation's successful growth and commitment to its mission is attributed to not just the quantity of its houses and related programs but to the quality of its caring staff, to the consistency of its business practices and the unwavering personal beliefs and Faith of its Directors.

Donna & Dan married in 1987 and immediately began work on Lamb Foundation!



Family Worship Center:

Come to Worship  
Leave to Serve



The Lamb



Foundation  
Our First Logo



"EWE" work program



1987 1993 1994 1997 2000 2001 2004

The Lamb Foundation provides affordable housing and support services to senior citizens and adult



In 1989 Sweet Repeats Thrift Shop opened



Sweet Repeats Ebay Store Now Open!



"Ewes" Mews Club house I



Purchased Homes





*Celebrating 25 Years*



The Lamb Foundation



"Healthier EWE" Program 2010

Etsy



Etsy Lamb Foundation Store Now Open!

Lamb Advisory Board appointed 2006



Detweiler Family Medicine & Associates



Bayada Nurses

Ewes News



Purchased Home

First "Ewes" news Edition 2007

Purchased Home



Purchased Home



2006 2007

2010

2011

individuals with mental, physical, and developmental disabilities who would otherwise be homeless.

2008 2009

Purchased Home

Purchased Home

2010

2011

Nursing Home Transition Program



Lamb Manger Emergency Shelter opened 2009



Cornucopia Cupboard Now Open! 2010

Purchased Home



"Ewes" Mews Club House II



Cultivating Community Campaign

Suburban Farming Company





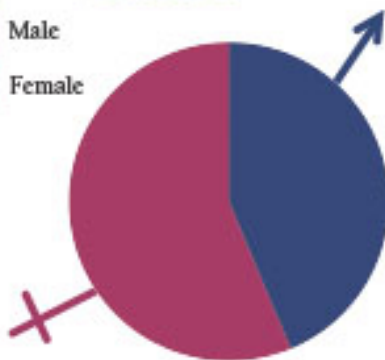
L. E. SAUNDERS REPAIRERS



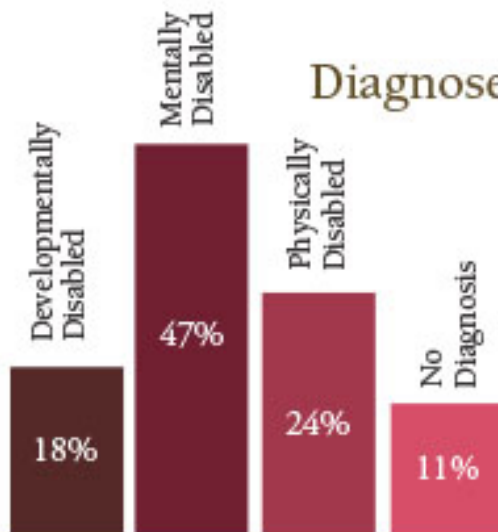
The Lamb Foundation serves adult individuals of all religions and ethnicities.

### Gender

47% Male  
53% Female



### Diagnoses



## Stewardship: The Careful Use of Available Resources

In 2012 Lamb Foundation changed from a Calendar Year to a Fiscal Year ending September 30. The Fiscal Year ending September 30, 2012, reported below covers nine months rather than twelve months. A new Fiscal Year of twelve months began on October 1, 2012, and ends September 30, 2013. The new Fiscal Year will enable Lamb Foundation to provide complete audited financial reports during the final calendar quarter each year. The Income and Expenses reported below are summarized from the Audited Reports of Lamb Foundation for the nine months ended September 30, 2012.



North Wales National Bank, North Wales, Pa.

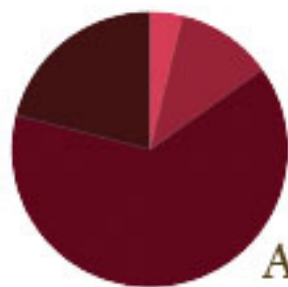


### Income

Residential Program Fees	\$1,935,614
Travel Adventures and Residential Activities	\$158,830
Grants and Donations	\$402,170
Store Income	\$56,659
Cost Sharing & Other	\$28,318
<b>Total</b>	<b>\$2,516,634</b>

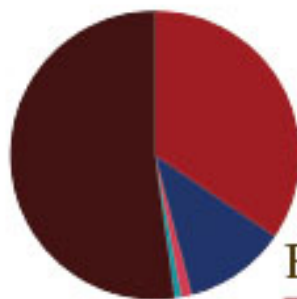
### Expenses

Payroll and Employee Expenses	\$1,204,338
Food Expenses	\$231,071
Utilities	\$332,956
Facility and Property Leases	\$340,506
Facility and Equipment Maintenance	\$32,612
Insurance	\$78,011
Program Expenses	\$244,884
Administrative Expenses	\$66,702
<b>Total</b>	<b>\$2,531,080</b>



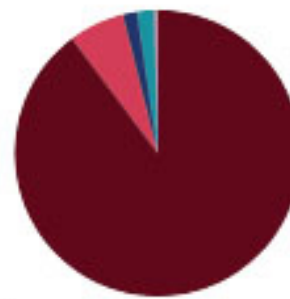
### Ages

1%	18-30
10%	31-45
66%	46-65
23%	Over 65



### Religion

41%	Christian
9%	Jewish
1%	Muslim
2%	Other
47%	No Affiliation



### Ethnicity

90%	Caucasian
6%	African American
2%	Hispanic
2%	Asian
0%	Other



## The Entrepreneurial Nonprofit

Lamb Foundation continues to find creative ways to serve its residents and deliver quality of life programming while generating funds to cover the associated expenses:



### Sweet Repeats Thrift Shop

serves the Lamb Foundation, its residents, and the surrounding community in several ways. Since 1989, Sweet Repeats has offered gently used quality clothing for the entire family, furniture, housewares, electronics, books, and home décor at affordable

prices—while providing employment, work experience, and skill-building opportunities for Lamb residents within walking distance of their homes. It is also a steady and reliable fundraising mechanism; all proceeds go directly into Lamb Foundation's general fund.  
[www.paThriftShop.com](http://www.paThriftShop.com)

**Sweet E Repeats**, our eBay store, and Etsy, our eStore presents the perfect opportunity to expand our customer base internationally through the online auction of unique, eclectic, and one-of-a-kind items and collectibles donated to the Sweet Repeats Thrift Shop. Just like our thrift shop, Sweet E Repeats and Etsy are a steady, reliable source of income for Lamb Foundation. Sweet E Repeats and Etsy are the most effective way for us to sell larger donated items, such as cars, antiques, boats, industrial machinery, and fitness equipment. No donation to the Lamb Foundation is ever too large or too small to benefit our mission.

[www.SweetERepeats.org](http://www.SweetERepeats.org)



**Cornucopia Cupboard.** Many of our residents enjoy the independence of cooking and baking for themselves. Cornucopia Cupboard provides many of these qualifying residents with low-cost, nutritious food and supplemental educational tools, such as cooking instructions, healthy recipes, and program information. The Lamb Foundation has been a blessed recipient of numerous food collections and food drives by individuals, churches, schools, and agencies in Montgomery County. These efforts have helped the Lamb Foundation reduce food costs.



**Grants and Charitable Donations** Each year the Lamb Foundation is the grateful recipient of donations from generous individuals, organizations, and private foundations that wish to help Lamb Foundation fulfill its mission.

**Fund Raising Through Professional Services.** For many years, area professionals, craftsmen, artisans, and business owners have contributed their professional skills and talents for the purpose of raising funds for the Lamb Foundation. They have done so in two ways: by providing time and professional services directly to the Lamb Foundation at no charge, and by donating fees or compensation received from the public to the Lamb Foundation for a period of time as part of an announced fundraising campaign.

**Resource Sharing.** The Lamb Foundation often partners with other nonprofit agencies to share, trade, and barter resources. Our strong relationships with fellow nonprofits in the community help us—and our nonprofit colleagues and friends—to thrive.

**Volunteerism.** We have approximately 30 resident and community volunteers who help at the Lamb Foundation at any given time. They contribute as drivers, cooks, chaperones, companions, and general aides. Their time and consistent efforts help us make ends meet by providing needed support services and containing payroll costs.

## Commitment to Community and Citizenship

As Lamb Foundation fulfills its mission, it benefits the greater community in a variety of ways.

### We Do Not Receive Government Funding

The Lamb Foundation is privately funded, and does not rely on tax dollars or government funding. It relies on private donor generosity and earned grants to run successful programs and make its mission a reality. Just as important as donations are the program fees paid by residents on an agreed ability-to-pay basis. The Lamb Foundation also operates Sweet Repeats Thrift Shop, Sweet E Repeats, our eBay store, and Etsy, our eStore to generate additional income. We actively seek and gratefully accept grants, awards, project seed money, and private donations in any amount from a variety of funding sources.

### Property Restoration Enhances Streetscapes

Lamb Foundation occupies, restores, and maintains many Colonial, Victorian, and Federal style homes in the historic districts of Lansdale and North Wales. We take pride in the homes we own and take great care to restore and maintain them. Before move-in day, each house is renovated and repainted inside and out, contributing to our neighborhoods' enhanced esthetics and property values. We renovate older homes with efficient electrical and plumbing improvements, heating and air conditioning systems, and handicapped accessibility where possible. Landscaping and ornamental features are also added with sensitivity to the historic integrity of the homes.

### Lamb Residents are Citizens

The Lamb Foundation is committed to the community in which it operates. Our residents are productive citizens and integral members of our community who contribute to society and the local economy in many ways. They worship at local churches, are members of local fire companies and libraries, and participate in many community-sponsored events.

### The Largest Single Employer in North Wales

Lamb Foundation has 50 full-time and part-time employees, making it the largest employer in North Wales Borough. We contribute to our local and U.S. economies as a viable employer paying better-than-average wages and employment taxes.



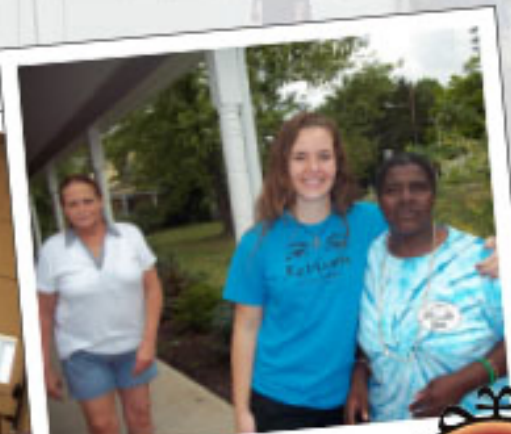
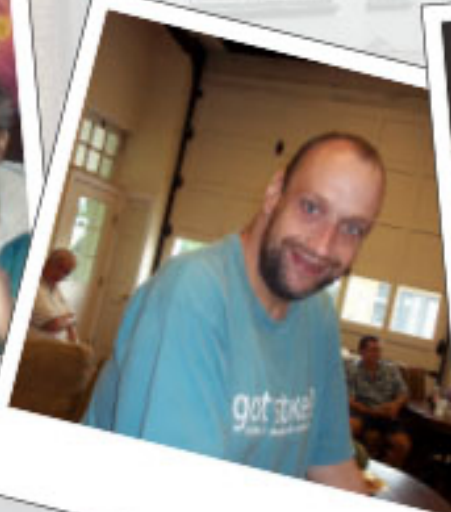
### Largest Property Tax Payer

The owner of Lamb Foundation is the largest property tax payer in North Wales Borough. Taxes are also paid for homes owned in Lansdale Borough and Upper Gwynedd Township.

### Profound Commitment to the Community

We support community events with donations and have sponsored petitions for concerns and positive changes. From time to time we share resources with the community—such as our parking lots, food, clothing, disaster relief needs, and transportation to polling places on election days. We are friendly and familiar with numerous local elected and municipal officials and are responsive to their needs and requests.

**“Our residents are productive citizens and integral members of our community who contribute to society and the local economy in many ways.”**



# BEYOND THE FIRST 25 YEARS – REMAINING FAITHFUL AND TRUE IN 2013

## Sustainable Model For The Future

The model that Lamb Foundation developed for private housing for the elderly and disabled has been thoroughly and sometimes harshly tested in the past twenty five years. We know that the vintage Precepts, Principals and Practices of Lamb Foundation are practical and effective, and that they have only improved by the testing of real life situations. Our staff has matured and our residents have set down roots in the community. When residents first apply for housing they are often facing eviction and homelessness. With our safe and convenient housing arrangement, these residents quickly realize that a long term housing solution can be secured at Lamb Foundation. The majority of Lamb Foundation residents have been here for 5 – 10 – 15 – 20 plus years – one month at a time. A fundamental precept that won't change for Lamb Foundation will be our commitment not to seek or accept government funding or government contracts for housing. We will remain a private housing solution for the disabled, seeking to live at their optimal level of ability, in a least restrictive environment, living independently in the community.

## Emphasizing Staff Development

Lamb Foundation is committed to increase its Staff Development opportunities. With 25 years behind us, not only does Lamb have aging residents, but we have an aging staff, as well. Our staff is paid above average salaries and benefits which has resulted in remarkable longevity and low turnover, especially during recent years with gainful employment hard to find everywhere. A variety of outsourced courses and certificate programs, as well as corporate in-servicing and training will be built into our staff development program and employee work week to strengthen our existing employee base and to pull forward future leadership.

## Resident Talent, Skills and Career Search

Lamb Foundation will focus its attention on drawing out the talents, skills and abandoned careers found among our resident population. More residents than ever before are gainfully employed or consistently volunteer in the local community and beyond. Greater emphasis and budgeted resources will be placed into the Ewe Work vocational program, applied art and music including instruction, return to college and abandoned career paths and evangelism and nurture opportunities for those with desire to serve in missions.

## Future Housing Acquisitions

We will expand Lamb Manger short term housing options by seeking suitably zoned boarding houses for week-to-week emergency housing. In addition, we will pursue housing acquisitions that are ground level or with pre-existing ramp accommodations. The demand for ground level housing options has skyrocketed in the last 2 years, and the supply of these accommodations is not catching up soon enough to meet demand.

## Healthier Ewe for Male Residents and Staff - "Looking For A Few Good Men."

Recent health examinations and testing for women in our Healthier Ewe program resulted in many residents learning that they were at risk or in advanced stages of cancer. This alarm, though sad in some cases, proved to be helpful and caused many women to become more serious about their physical health through the Healthier Ewe program of Lamb Foundation in conjunction with Detweiler Family Medicine and Bayada Nurses. Healthier Ewe will be expanding to challenge men to be diligent about checkups, bloodwork and timely examinations that will promote greater male health. Lamb Foundation will also work with Detweiler Family Medicine and Bayada Nurses for managing results and further treatments.

Starting in 2013 all Healthier Ewe initiatives provided to the residents of Lamb Foundation will be provided for Staff as well. We hope that Staff participation will be a good role model example, and an incentive for our resident's increased participation with

The Lone Shepherdess - Annual Reports have been published by Lamb Foundation since 2008. The front covers have featured a lone shepherdess tending, watching, guarding and protecting her flock through a variety of terrains, weather patterns and dangers. As many aspects of Lamb Foundation will remain constant despite aging, trials and tribulations and the simple erosion of the years, the theme of the Lone Shepherdess will hopefully remain for another 25 years.



## Thank You

At the end of each year we scurry to mail out the receipts for our supporters who have made donations to Lamb Foundation in one form or another, or in one amount or another. Along with processing tax receipts, we take time to write letters expressing our gratitude to those who have blessed us with year-end giving that for so many years has allowed us to end the year in the black. Our greatest fear is that at sometime or some day along the way we may have forgotten to thank somebody for what they have done for Lamb Foundation.

Every person who provides a service or a donation to Lamb Foundation plays a significant integral part in the success and longevity of our mission. From the part-time cook to the large corporate donor, from a donated box of cereal to the 30 foot tractor trailer loaded with furniture – we are sincerely grateful.

If any one of us at Lamb Foundation has ever failed to say "Thank You," please forgive us and please let us know.

## Give

Your financial gifts help the Lamb Foundation provide more than just a warm, comfortable place for each of our 266 residents to live. Your generosity enables us to offer a meaningful life filled with friendships, engaging activities, and support that helps our residents live independently.



Call our office at 215-699-5600 to speak with our General Counsel about charitable giving through estate planning using Charitable Remainder Trusts.

## Donate

We are always in need of furniture and housewares for use in our homes, especially twin mattresses and box springs, bed frames and bedroom furniture. We accept donations of clothes, accessories, antiques, jewelry, books, electronics, collectibles, glassware, bric-a-brac and more for resale in our Sweet Repeats Thrift Shop, Sweet E Repeats eBay store, and our Etsy eStore.



For a list of requested donations, please visit [www.LambGift.com](http://www.LambGift.com).

In Loving Memory of  
*Ross Michael Kaller*



## Volunteer

If you have a special talent or area of interest, consider volunteering your time to the Lamb Foundation. Our generous volunteers make a world of difference to our residents. We are looking for individuals willing to share their talents and interests with our residents in the areas of art, music, dance, physical exercise, and basic educational instruction. Lamb Foundation residents greatly enjoy individuals and groups that visit and provide private audience performances in theatre, recitals, concerts, and hobby or sport demonstrations.



Please call our office to talk about volunteer opportunities, or visit [www.LambPA.com](http://www.LambPA.com) to download a volunteer application.



## Refer Someone to Lamb

To refer a loved one or a contact to the Lamb Foundation, download an application from our Web site and fax or mail the completed form to our office. We take great care in matching residents with the best possible housing situation and housemates.



For more information on our intake process, visit our website at [www.LambPA.com](http://www.LambPA.com).





## Travel Adventures & Get-a-Ways



2013 Travel, Adventures & Getaways

[www.LambFun.com](http://www.LambFun.com)



During the 2012 Holiday Season Lamb Foundation mailed its first ever, Lamb Designed Christmas Card to family, friends and supporters. In past years, we had mailed our very popular "Gift Giving Catalog", but due to meeting the rise in housing applications in 2012, we simply ran out of time to publish it. The 2012 Christmas Card not only extended our heartfelt thanks to all, but also made our year-end appeal to finish the year in the black. We thank you again for your warm reassurance and practical care of Lamb Foundation.



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2012 Christmas Card

### Lamb Foundation 2012 Advisory Board

- Joanne Dhody, Owner, Design Unlimited, Philadelphia
- Jack Edling, Principal, Northwest Erectors
- Joseph Evans, RN Staff Nurse Keystone Hospice House
- Robert Kulp, Retired Owner, Robert Kulp Paving, Inc.
- Greta G. Longenecker, Retired Owner, Longenecker Funeral Home
- Dale Pringle, Founder, BizProEZ LLP Business Software
- Richard Wojcik, President, Wojcik Landscaping, Inc.
- Rev. William J. Rudolph, Chaplain, Lamb Foundation
- Hon. David Keightley, District Justice and Attorney at Law
- Geoffrey Jackson, Director of Fourjay Foundation
- Joe Garis, Principal, JG General Contractor, Inc.
- John Eadeh- Principal, Hanna Eadeh Carpets
- Daniel H. O'Connell, Sr., General Counsel, Lamb Foundation
- Donna L. Mengel, Founder and Director, Lamb Foundation

### what is this?



This label is called a Q-Code. Download a Q-Reader application for your smart phone and hold it over the code.



Lamb Foundation  
114 North Main Street  
North Wales, PA 19454  
Phone: 215-699-5600  
[www.lambPA.com](http://www.lambPA.com)